



An Agricultural Sciences Company

Pierre Brondeau

Chief Executive Officer, Chairman



AN AGRICULTURAL
SCIENCES COMPANY

Investor Day 2018

Safe Harbor Statement

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The Investor Day presentations and discussions are for FMC, excluding Lithium segment financials from all metrics. FMC previously announced that it intends to spin off its approximately 85 percent stake in Livent Corporation to FMC shareholders, in the form of a pro-rata distribution of Livent shares, on March 1, 2019. The planned separation is expected to be tax-free to FMC shareholders.

Non-GAAP Financial Terms

These slides contain certain “non-GAAP financial terms” which are defined on our website www.fmc.com. Such non-GAAP financial terms used in this presentation focus on expected Adjusted Earnings for all EBITDA and EPS references.

Although we provide forecasts for adjusted EPS, adjusted EBITDA, adjusted cash from operations and free cash flow (all of which are non-GAAP financial measures), we are not able to forecast the most directly comparable measures calculated and presented in accordance with GAAP. Certain elements of the composition of the GAAP amounts are not predictable, making it impractical for us to forecast. Such elements include, but are not limited to restructuring, acquisition charges, and discontinued operations and related cash activity. As a result, no GAAP outlook is provided.

First Look at 2019 Revenue Growth

2018 Revenue (Ag Solutions)⁽¹⁾

+12% to +13% Estimated Organic Growth (Volume Mix Price)

-2% to -3% Estimated Currency Impact

+10% Revenue Growth (on a pro forma basis)

Strategic Plan

+5% to +7% Revenue Organic CAGR

2019 First Look

~+8% Organic Growth (Volume Mix Price)

~-3% Currency Impact

~+5% Revenue Growth

(1) FMC Ag Solutions segment guidance issued 11/05/18



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